Prof . Arunima Verma Dean- Training & Placement Prof.- Electrical Engineering Institute of Engg. & Tech. (IET) Lucknow



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## Ref:AKTU/CTPC/2024/921

30 March, 2023

To, The Directors/Principals Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: Regarding company "Able Jobs" hiring opportunity for B.Tech (all streams)/ MBA students of 2024 Batch

Dear Sir/Ma'am,

Please to inform you that as part of hiring process for B.Tech (all streams)/MBA from 2024 passing out batch, company **"Able Jobs"** wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith in (Annexure- A). You are requested to kindly go through and ensure the registration of students latest by **02 April, 2024.** 

ERP Link: erp.aktu.ac.in (mandatory)

Best Wishes,

(Prof. Arunima Verma)

(Annexure-A)

| Campus Placements 2024<br>Job Notification Form   |   |                  |
|---|---|------------------|
|   |   | COMPANY OVERVIEW |
| Name of the Company                               | ABLE JOBS   |                  |
| Website / Other source of<br>Information          | https://ablejobs.co/  |                  |
| Company Type                                      | Edtech  |                  |
| Brief write-up on the<br>Company (50 to 75 words) | Able, an ed-tech startup based in HSR Layout, Bangalore,<br>specializes in assisting individuals with 0-3 years of<br>experience in advancing their careers. With over 2.5<br>million downloads, our app empowers users to apply for<br>jobs, sharpen interview skills, and participate in live<br>training programs. With funding of over 14 crores in the<br>past 3 years, our dedicated team of 65 professionals is<br>committed to supporting our users' career growth. |                  |
| JOB PROFILE                                       |   |                  |
| Job Designation                                   | Business Development Executive  |                  |
| Job Description                                   | Inside Sales  |                  |
| Place of Posting                                  | Bangalore   |                  |
| Key Responsibilities:                             | Sales   |                  |
| Type of Placement                                 | Full-Time Job   |                  |
| SALARY DETAILS                                    |   |                  |
| Cost to Company (CTC)                             | 6,00,000 (3LPA Fixed + 3LPA Variables), both distributed monthly  |                  |
| Training Period                                   | None  |                  |
| Salary / stipend paid during training             | NA  |                  |
| Bond or Service Contract (If Yes, give details)   | NA  |                  |
| SELECTION PROCESS                                 |   |                  |
| Shortlist from Resumes                            | Yes   |                  |
| Written Test (Technical /                         | No  |                  |

| Aptitude)   |  |
|---|--|
| Group Discussion  | No   |
| Personal Interview                                      | Yes, 2 rounds                                      |
| Minimum Number of Offers<br>You intend to make          | 20 (according to the quality of candidates)        |
| Eligible Department and<br>Program                      | B.Tech( All streams) MBA 2024 Batch                |
| Specific Eligibility<br>requirement (Please<br>mention) | Good Communication Skills<br>Eagerness to do sales |
| <b>Registration Process</b>                             | Erp.aktu.ac.in                                     |
| Date & Time of the Drive                                | Open to discuss                                    |
| Venue   | Online   |
| Expected Joining<br>(dd/mm/yyyy)                        | Post completion of their degree programs           |